

	2014		2015		2016		2017		2018		2019							
All 7(A)	\$	14,256,251,700	\$	17,547,829,900	\$	18,380,003,343	\$	19,737,180,800	\$	19,814,436,800	\$	18,189,909,500						
Ethnicity																		
All Minority	\$	4,113,062,400	29%	\$	5,020,183,900	29%	\$	5,530,750,300	30%	\$	6,239,317,600	32%	\$	6,418,998,700	32%	\$	5,844,309,100	32%
AMERICAN INDIAN	\$	63,511,600	0%	\$	102,470,400	1%	\$	93,810,600	1%	\$	108,462,300	1%	\$	142,507,100	1%	\$	126,437,200	1%
ASIAN OR PACIFI	\$	3,036,878,800	21%	\$	3,578,074,300	20%	\$	4,027,269,300	22%	\$	4,531,386,500	23%	\$	4,540,376,400	23%	\$	4,010,037,600	22%
BLACK	\$	273,231,900	2%	\$	350,598,000	2%	\$	383,755,400	2%	\$	485,509,900	2%	\$	581,649,800	3%	\$	581,886,800	3%
HISPANIC	\$	739,440,100	5%	\$	989,041,200	6%	\$	1,025,915,000	6%	\$	1,110,380,900	6%	\$	1,154,465,400	6%	\$	1,125,294,500	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,578,000	0%	\$	-	0%	\$	653,000	0%
UNDETERMINED	\$	2,102,263,000	15%	\$	2,336,390,700	13%	\$	2,476,056,643	13%	\$	2,952,572,000	15%	\$	3,217,920,100	16%	\$	3,346,083,900	18%
WHITE	\$	8,040,926,300	56%	\$	10,191,255,300	58%	\$	10,373,196,400	56%	\$	10,545,291,200	53%	\$	10,177,518,000	51%	\$	8,999,516,500	49%
Gender																		
Not Reported	\$	-	0%	\$	-	0%	\$	64,000	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	2,413,785,200	17%	\$	2,905,899,300	17%	\$	2,932,894,200	16%	\$	3,074,658,900	16%	\$	3,036,904,700	15%	\$	2,553,736,500	14%
Female Owned more than 50%	\$	1,837,340,900	13%	\$	2,297,903,100	13%	\$	2,625,730,743	14%	\$	2,813,847,700	14%	\$	2,723,683,000	14%	\$	2,554,881,700	14%
Male Owned	\$	10,005,125,600	70%	\$	12,344,027,500	70%	\$	12,821,314,400	70%	\$	13,848,674,200	70%	\$	14,053,849,100	71%	\$	13,081,291,300	72%
Business Age																		
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	8,526,981,700	47%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,139,862,800	12%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	3,113,181,900	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	4,327,717,300	24%
Veteran	\$	457,162,200	3%	\$	886,457,300	5%	\$	847,588,000	5%	\$	776,952,600	4%	\$	752,472,400	4%	\$	708,919,900	4%
Rural	\$	2,443,174,600	17%	\$	3,086,084,800	18%	\$	3,263,341,200	18%	\$	3,307,066,400	17%	\$	3,204,141,100	16%	\$	2,741,681,700	15%
Urban	\$	11,813,077,100	83%	\$	14,461,745,100	82%	\$	15,116,662,143	82%	\$	16,430,114,400	83%	\$	16,610,295,700	84%	\$	15,448,227,800	85%
Export	\$	913,719,200	6%	\$	1,012,764,900	6%	\$	1,042,650,900	6%	\$	1,548,389,100	8%	\$	814,595,800	4%	\$	742,380,800	4%
CAPLine	\$	321,373,500	2%	\$	354,871,300	2%	\$	255,075,600	1%	\$	219,194,000	1%	\$	254,545,000	1%	\$	220,299,500	1%
PLP	\$	8,490,455,600	60%	\$	10,949,207,400	62%	\$	11,671,381,343	64%	\$	14,004,415,700	71%	\$	14,658,282,400	74%	\$	13,720,912,200	75%
Express	\$	1,462,536,400	10%	\$	1,719,421,500	10%	\$	1,708,533,200	9%	\$	1,649,216,600	8%	\$	1,576,370,000	8%	\$	1,370,409,300	8%
\$150K and Under	\$	1,420,361,400	10%	\$	1,750,482,100	10%	\$	1,774,402,843	10%	\$	1,779,204,200	9%	\$	1,690,521,800	9%	\$	1,412,877,800	8%
>\$150K - \$350K	\$	1,692,233,600	12%	\$	2,012,557,600	11%	\$	2,125,830,000	12%	\$	2,156,865,700	11%	\$	2,172,035,500	11%	\$	2,181,038,700	12%
>\$350K - \$2M	\$	7,017,615,100	49%	\$	8,477,877,200	48%	\$	8,633,047,900	47%	\$	9,080,329,700	46%	\$	8,709,084,700	44%	\$	7,924,047,100	44%
>\$2M	\$	4,126,041,600	29%	\$	5,306,913,000	30%	\$	5,846,722,600	32%	\$	6,720,781,200	34%	\$	7,242,794,800	37%	\$	6,671,945,900	37%

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	2014		2015		2016		2017		2018		2019	
All 7(A)	39,704		48,232		50,161		48,419		47,321		41,066	
Ethnicity												
All Minority	9,374	24%	11,797	24%	13,040	26%	12,621	26%	12,587	27%	11,156	27%
AMERICAN INDIAN	266	1%	351	1%	324	1%	349	1%	337	1%	302	1%
ASIAN OR PACIFI	5,064	13%	6,108	13%	6,551	13%	6,354	13%	6,184	13%	5,335	13%
BLACK	1,168	3%	1,580	3%	1,844	4%	1,933	4%	2,086	4%	1,852	5%
HISPANIC	2,876	7%	3,758	8%	4,321	9%	3,983	8%	3,980	8%	3,666	9%
MULTI-GROUP	-	0%	-	0%	-	0%	2	0%	-	0%	1	0%
UNDETERMINED	4,985	13%	6,143	13%	5,987	12%	6,281	13%	6,568	14%	7,101	17%
WHITE	25,345	64%	30,292	63%	31,134	62%	29,517	61%	28,166	60%	22,809	56%
Gender												
Not Reported	-	0%	-	0%	1	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	6,163	16%	7,061	15%	6,989	14%	6,652	14%	6,356	13%	5,370	13%
Female Owned more than 50%	6,648	17%	8,515	18%	9,285	19%	8,804	18%	8,430	18%	7,258	18%
Male Owned	26,893	68%	32,656	68%	33,886	68%	32,963	68%	32,535	69%	28,438	69%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	21,925	53%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	7,508	18%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	6,707	16%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	4,852	12%
Veteran	1,637	4%	2,346	5%	2,516	5%	2,589	5%	2,387	5%	1,999	5%
Rural	7,153	18%	8,484	18%	8,685	17%	8,235	17%	7,961	17%	6,608	16%
Urban	32,551	82%	39,748	82%	41,476	83%	40,184	83%	39,360	83%	34,458	84%
Export	1,202	3%	1,233	3%	1,271	3%	1,847	4%	706	1%	657	2%
CAPLine	441	1%	489	1%	361	1%	308	1%	277	1%	250	1%
PLP	9,285	23%	12,142	25%	13,040	26%	18,931	39%	20,494	43%	18,891	46%
Express	20,436	51%	24,889	52%	26,051	52%	22,890	47%	22,144	47%	17,933	44%
\$150K and Under	23,600	59%	28,843	60%	30,242	60%	27,563	57%	26,658	56%	21,380	52%
>\$150K - \$350K	6,548	16%	7,765	16%	8,052	16%	8,175	17%	8,281	17%	8,308	20%
>\$350K - \$2M	8,193	21%	9,884	20%	9,973	20%	10,555	22%	10,105	21%	9,286	23%
>\$2M	1,363	3%	1,740	4%	1,894	4%	2,126	4%	2,277	5%	2,092	5%

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	2014		2015		2016		2017		2018		2019				
All 504	\$	3,102,365,000	\$	3,323,101,000	\$	3,590,485,000	\$	4,071,367,000	\$	3,649,331,000	\$	3,910,022,000			
Ethnicity															
All Minority	\$	828,825,000	27%	\$	928,444,000	28%	\$	1,051,573,000	29%	\$	1,046,442,000	29%	\$	1,071,025,000	27%
AMERICAN INDIAN	\$	6,401,000	0%	\$	7,814,000	0%	\$	9,907,000	0%	\$	3,488,000	0%	\$	3,033,000	0%
ASIAN OR PACIFI	\$	527,612,000	17%	\$	584,563,000	18%	\$	687,614,000	19%	\$	757,161,000	21%	\$	730,462,000	19%
BLACK	\$	116,160,000	4%	\$	121,072,000	4%	\$	130,597,000	4%	\$	86,715,000	2%	\$	53,921,000	1%
HISPANIC	\$	178,652,000	6%	\$	214,995,000	6%	\$	223,455,000	6%	\$	217,665,000	5%	\$	232,772,000	6%
MULTI-GROUP	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
UNDETERMINED	\$	252,199,000	8%	\$	294,782,000	9%	\$	322,881,000	9%	\$	467,625,000	11%	\$	599,742,000	16%
WHITE	\$	2,021,341,000	65%	\$	2,099,875,000	63%	\$	2,216,031,000	62%	\$	2,416,756,000	59%	\$	2,003,147,000	55%
Gender															
Not Reported	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%
Female Owned 50% or less	\$	17,150,000	1%	\$	28,184,000	1%	\$	60,002,000	2%	\$	396,527,000	10%	\$	792,507,000	22%
Female Owned more than 50%	\$	379,162,000	12%	\$	427,012,000	13%	\$	429,285,000	12%	\$	414,804,000	10%	\$	338,050,000	9%
Male Owned	\$	2,706,053,000	87%	\$	2,867,905,000	86%	\$	3,101,198,000	86%	\$	3,260,036,000	80%	\$	2,518,774,000	69%
Business Age															
Existing or more than 2 years old	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	2,832,267,000	72%
New Business or 2 years or less	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	401,692,000	10%
Startup, Loan Funds will Open Business	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	650,017,000	17%
Change of Ownership	\$	-	0%	\$	-	0%	\$	-	0%	\$	-	0%	\$	26,046,000	1%
Veteran	\$	120,088,000	4%	\$	97,586,000	3%	\$	113,951,000	3%	\$	101,207,000	2%	\$	71,552,000	2%
Rural	\$	411,017,000	13%	\$	407,271,000	12%	\$	429,113,000	12%	\$	489,940,000	12%	\$	482,591,000	13%
Urban	\$	2,691,348,000	87%	\$	2,915,830,000	88%	\$	3,161,372,000	88%	\$	3,581,427,000	88%	\$	3,166,740,000	87%
Export	\$	136,531,000	4%	\$	174,381,000	5%	\$	171,199,000	5%	\$	57,609,000	1%	\$	57,818,000	2%
\$150K and Under	\$	52,612,000	2%	\$	46,970,000	1%	\$	46,298,000	1%	\$	51,831,000	1%	\$	42,751,000	1%
>\$150K - \$350K	\$	324,097,000	10%	\$	327,480,000	10%	\$	302,862,000	8%	\$	340,470,000	8%	\$	319,355,000	9%
>\$350K - \$2M	\$	1,874,530,000	60%	\$	1,992,629,000	60%	\$	2,010,243,000	56%	\$	2,284,533,000	56%	\$	2,023,354,000	55%
>\$2M	\$	851,126,000	27%	\$	956,022,000	29%	\$	1,231,082,000	34%	\$	1,394,533,000	34%	\$	1,263,871,000	35%

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	2014		2015		2016		2017		2018		2019	
All 504	4,413		4,559		4,515		5,033		4,533		4,779	
Ethnicity												
All Minority	992	22%	1,061	23%	1,076	24%	1,179	23%	1,058	23%	1,126	24%
AMERICAN INDIAN	10	0%	12	0%	13	0%	7	0%	12	0%	9	0%
ASIAN OR PACIFI	487	11%	547	12%	548	12%	697	14%	582	13%	600	13%
BLACK	174	4%	167	4%	165	4%	114	2%	93	2%	89	2%
HISPANIC	321	7%	335	7%	350	8%	361	7%	371	8%	428	9%
MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
UNDETERMINED	323	7%	347	8%	365	8%	454	9%	605	13%	637	13%
WHITE	3,098	70%	3,151	69%	3,074	68%	3,400	68%	2,870	63%	3,016	63%
Gender												
Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Female Owned 50% or less	26	1%	40	1%	61	1%	545	11%	1,143	25%	1,216	25%
Female Owned more than 50%	673	15%	698	15%	716	16%	719	14%	553	12%	622	13%
Male Owned	3,714	84%	3,821	84%	3,738	83%	3,769	75%	2,837	63%	2,941	62%
Business Age												
Existing or more than 2 years old	-	0%	-	0%	-	0%	-	0%	-	0%	3,682	77%
New Business or 2 years or less	-	0%	-	0%	-	0%	-	0%	-	0%	417	9%
Startup, Loan Funds will Open Business	-	0%	-	0%	-	0%	-	0%	-	0%	652	14%
Change of Ownership	-	0%	-	0%	-	0%	-	0%	-	0%	28	1%
Veteran	191	4%	174	4%	189	4%	160	3%	129	3%	88	2%
Rural	663	15%	679	15%	707	16%	802	16%	771	17%	825	17%
Urban	3,750	85%	3,880	85%	3,808	84%	4,231	84%	3,762	83%	3,954	83%
Export	137	3%	176	4%	144	3%	44	1%	52	1%	47	1%
\$150K and Under	470	11%	424	9%	430	10%	457	9%	378	8%	364	8%
>\$150K - \$350K	1,336	30%	1,325	29%	1,224	27%	1,383	27%	1,288	28%	1,277	27%
>\$350K - \$2M	2,336	53%	2,495	55%	2,471	55%	2,750	55%	2,466	54%	2,724	57%
>\$2M	271	6%	315	7%	390	9%	443	9%	401	9%	414	9%

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